

Landscape Sales / Design

Hoerr Nursery

Employer information:

Hoerr Nursery, an award-winning nursery and garden center, is seeking a landscape salesperson/designer.

Position Summary:

Schedule meetings with clients, assess their needs, take accurate field measurements, draft a design using AutoCAD based software, prepare a digital presentation to present to the client, address any ongoing client needs.

Job Skills and Personal Characteristics:

- Self-directed & organized, able to handle client scheduling and complete presentations on time.
- A great deal of integrity.
- Superb customer service
- Exceptional communication skills.
- Good knowledge of landscaping, especially plant materials and hardscape construction.
- Able to utilize cloud-based technology such as Google Drive, Google Photos & Google Keep
- Experience with CAD software
- Ability to solve practical problems and deal with a variety of concrete variables in situations where only limited standardization exists.
- Ability to read, analyze, and interpret general business periodicals, professional journals, technical procedures, or governmental regulations.
- Ability to write reports, business correspondence, and procedure manuals.
- Ability to effectively present information and respond to questions from groups of managers, clients, customers, and the general public.
- Ability to apply concepts of basic algebra and geometry.

Requirements:

- 1-3 years' experience in landscape sales/design
- Degree in horticulture or landscape architecture preferred
- Sales experience preferred

The Sales/Design position is a seasonal, hourly position. The season typically lasts from March through mid-October. Forty hours per week are expected. Work on Saturdays may be necessary. Benefits include medical, dental, 401K, and paid holidays. Valid driver's license with acceptable record for insurance requirements and drug testing are pre-requisites to employment.

Applications for this position should be sent to Jeff Hoerr: JJHoerr@Hoernnursery.com