

**IGIA 07-08 Annual Report**

**IGIA Past Presidents**

1917	James Young*
1918-19	Guy Bryant*
1920-21	A.M. Augustine*
1922	George Klehm*
1923-24	Alvin Nelson*
1925-26	Miles W. Bryant*
1927-28	F.J. Littleford*
1929	F.W. VanOven*
1929-30	Henry Klehm*
1931-32	R.C. Becker*
1933-34	Arthur Palmgren*
1936-36	Elmer L. Clavey*
1937-38	A.H. Hill*
1939-40	Ernest Kruse*
1941-42	Charles Fiore*
1943-44	Arthur E. Schroeder*
1945-46	Elmer Palmgren*
1947-48	William J. Smart*
1949-50	Roy F. Clavey*
1951-52	Victor E. de St. Aubin*
1953-54	Roger S. Leesley*
1955-56	John Tures*
1957	Elmer Spencer*
1957-58	Edward Eickhof*
1959-60	Henry Lohse*
1961	William McReynolds*
1962	John Fiore*
1963-64	Leslie Bork, Sr.*
1965	Al Kari
1966-67	Victor E. de St. Aubin, Jr*
1968-69	Ernest Tosovsky
1970-71	G.A. Grunderstrom*
1972-73	Elmer Thiedel*
1974	Alfred L. Fiore*
1975	James Moorhead*
1976	Richard Schroeder
1977	David Spencer*
1978	Les Bork, Jr.
1979	James P. Smart
1980	Charles Tosovsky
1981	Frank Zenzola
1982	Rod Anderson*
1983	John Heaton
1984	Henry Eilers
1985-86	Robert Brickman
1986-87	Robert Worth
1987-88	Dean Ramseyer
1988-89	Charles J. Fiore
1989-90	Carl Bork
1990-91	Richard Dintelmann
1991-92	Peter Orum
1992-93	Bill McDevitt
1993-94	Richard Theidel
1994-95	Pat Ward
1995-96	Richard Schwarz*
1996-97	Thomas D. Hoerr, Sr.
1997-98	Platt Hill
1998-99	George Galeener
1999-00	Richard Massat
2000-01	Steve Bailey
2001-02	Dick Worth
2002-03	Larry Thalmann, III
2003-04	Don Boehm
2004-05	Richard Harms
2005-06	Kurt Meyer
2006-07	Carsten Hoffmeyer

\*Deceased

Illinois Green Industry Association  
Springfield, Illinois  
Statement of Financial Position

		Assets	
		June 30,	
		2008	2007
<b>Current Assets</b>			
Cash and cash equivalents	\$	80,468	328,202
Investments		456,607	368,312
Accounts receivable		13,140	11,037
Prepaid expense		5,011	5,653
<b>Total Current Assets</b>		<b>555,226</b>	<b>713,204</b>
<b>Fixed Assets</b>			
Land and buildings		848,906	821,368
Equipment		93,777	88,764
		942,683	910,132
Less: Accumulated depreciation		115,862	84,655
<b>Total Fixed Assets</b>		<b>826,821</b>	<b>825,477</b>
<b>Total Assets</b>		<b>\$1,382,047</b>	<b>\$1,538,681</b>
<b>Liabilities and Net Assets</b>			
<b>Current Liabilities</b>			
Accounts payable		14,771	8,764
Accrued liabilities		23,478	16,261
Notes payable		11,464	10,701
<b>Total Current Liabilities</b>		<b>49,713</b>	<b>35,726</b>
<b>Other Liabilities</b>			
Notes payable - long term portion		368,013	378,985
<b>Total Liabilities</b>		<b>417,726</b>	<b>414,711</b>
<b>Net Assets</b>			
Unrestricted - <i>Board Designated</i>		865,752	816,239
Unrestricted		98,569	307,731
<b>Total Net Assets</b>		<b>964,321</b>	<b>1,123,970</b>
<b>Total Liabilities and Net Assets</b>		<b>\$1,382,047</b>	<b>\$1,538,681</b>

**IGIA Staff**

2900 Greenbriar Drive  
Springfield, IL 62704

217-546-GREEN (4733)  
217-546-4703 fax

Member website: www.illinoisgreen.net  
Public website: www.gardenillinois.com

**Dave Bender -  
Executive Director**  
e-mail: dave@illinoisgreen.net

Please contact Dave for  
questions regarding:  
Administration  
Association Coordination  
Executive  
Growers Committee  
Hispanic Relations  
Landscape Committee  
Marketing & Membership  
Public Policy – Legislation

**Cindy Coffman, CMP -  
Director of Member  
Programs & Services**  
e-mail: cindy@illinoisgreen.net

Please contact Cindy for  
questions regarding:  
Garden Center Programs  
ICN Pro Program  
H.O.P.E. Program  
Mid Am Trade Show  
Pro Hort  
Summer Conference

**Joe Khayyat -  
Communications Director**  
e-mail: joe@illinoisgreen.net

Please contact Joe for  
questions regarding:  
Growing Trends Magazine  
Hispanic Relations  
Strategic Communications  
Special Events/State Fair  
IGIA's Websites  
Marketing & Dissemination of  
Association Information  
Public Relations & Media Outreach  
Strategic Planning

**Theresa Ganci -  
Administrative Assistant**  
e-mail: theresa@illinoisgreen.net

Please contact Theresa for  
questions regarding:  
Association Finances  
Membership Dues  
Event Registration Payment  
Billing and Accounts Receivable  
Growing Trends Advertising

Illinois Green Industry Association  
Springfield, Illinois  
Statement of Activities

For the years ending June 30,  
2008 2007

	2008	2007
<b>Revenues:</b>		
Dues- Active members	74,240	61,470
Dues- Associate members	2,750	1,950
Dues- Allied members	18,330	14,500
Dues- Student members	200	130
Mid-Am Trade Show	428,250	507,000
Magazine advertising	37,290	51,155
State Fair	125	7,302
Legislative fees		320
Membership	1,433	2,336
ICN Pro	5,311	6,275
Miscellaneous	7,150	2,815
Summer conference	25,140	20,205
Plants for Outdoor Living	22,336	18,490
Illinois Horticultural Group	38,000	33,400
Garden Center Program		1,050
Growers Program	470	4,050
Landscapers Program	40	
Retail Committee	1,255	
<b>Total Revenue</b>	<b>\$662,320</b>	<b>\$732,448</b>

<b>Expenses:</b>		
Payroll	244,822	237,206
Travel	5,729	8,766
Retirement	19,908	10,727
Payroll burden	20,612	17,745
Employee insurance	10,471	8,020
Office expense	23,672	30,220
Magazine expense	85,872	82,718
Board expense	23,361	37,060
Summer conference	43,135	21,895
Mid-Am Trade Show expense	16,831	14,965
Dues to other organizations	4,585	2,756
Professional services	26,994	27,101
Insurance	10,200	10,300
Irrigation Program	2,191	1,515
Membership	24,554	24,872
Publicity and promotion	250	902
Scholarship funds	14,000	15,515
Pro-Hort Committee	38,883	33,340
ICN Manual and Program	14,745	13,844
Association coordination	7,239	2,408
Growers Program	6,158	11,604
Landscape Program	1,371	2,681
State fair	13,688	19,549
Retail Committee	8,681	
Garden Center		9,820
H.O.P.E. Committee	3,456	4,961
Legislative	51,302	58,989
Research	18,070	18,500
Plants for Outdoor Living	19,688	17,042
Equipment & furniture expense	8,360	12,969
Building expense	27,891	15,662
Utilities and maintenance	26,462	29,383
Refunds and miscellaneous	4,231	6,483
Great Lakes Conference	239	
EDP technology	6,894	6,721
<b>Total Expenses</b>	<b>\$834,545</b>	<b>\$816,239</b>

**Operating revenues over expenses  
before non-operating income and expense**  
(172,225) (83,791)

<b>Non-operating income and expense:</b>		
Rent income	61,081	42,388
Investment income	9,715	64,234
Depreciation	(31,207)	(27,297)
Interest expense	(27,013)	(27,711)
Total non-operating income and expense	12,576	51,614
<b>Increase (decrease) in net assets</b>	<b>\$ (159,649)</b>	<b>\$ (32,177)</b>

**IGIA Officers and Directors  
July 2007 - June 2008**

**President**  
Jim Classen, ICN Pro  
Nollau Garden Center  
Belleville, IL

**Vice President/Treasurer**  
Cathy Schroeder  
CMS Horticultural Services  
Huntley, IL

**Secretary**  
Dave Bender, Executive Director  
Illinois Green Industry Association  
Springfield, IL

**Immediate Past President**  
Carsten Hoffmeyer  
Hoffie Nursery, Inc.  
Union, IL

**Board of Directors  
(and Year Current Term Runs)**

Ann Tosovsky (2008)  
Home Nursery, Inc.  
Edwardsville, IL

Connor Shaw (2009)  
Possibility Place Nursery  
Monee, IL

Dean Goodenough, CIC, CID (2010)  
Goodenough, Inc.  
Maple Park, IL

Ron Gatewood, ICN Pro (2008)  
Crain Tree Farm  
Caseyville, IL

Greg Oltman (2009)  
GRO Hort Enterprises  
Union, IL

Jim Melka, ICN Pro (2010)  
Jim Melka Landscape & Garden Center  
Mokena, IL