



Native Landscape Contractors
PO Box 67
Leland, IL 60531

T 815.762.1993
F 815.676.6078

www.nativelc.com

SALES POSITION - CHICAGO REGION

SUMMARY

Native Landscape Contractors, LLC seeks a growth-driven sales professional for the Chicago region (Chicago Metro Area including SW Wisconsin and NW Indiana). They will act as the point person on projects in the burgeoning field of sustainable landscapes and ecological restoration.

ESSENTIAL FUNCTIONS

Lead generation, lead contact and communication, lead evaluation and assessment, site visits and assessments; client meetings and communication; preparation and delivery of private and public presentations; preparation of cost estimates and proposals; preparation of job files for sold work including site plans, plant lists and detailed description of work. This position is also responsible for client follow-up and must remain abreast of each project's progress. The person to fill this position must be a self-starter as well as able and willing to take on leadership in the future.

EDUCATION AND EXPERIENCE

- BS in business, construction management, landscape architecture, or horticulture
- 5+ years of experience a minimum
- Proven record of accomplishment managing client relationships
- Must have existing client relationships

ABOUT

Founded in 1988 The Pizzo Group is the Midwest's leading turnkey suite of companies in our industry. We are four companies: Pizzo & Associates, Ltd., Native Landscape Contractors LLC, Pizzo Native Plant Nursery LLC, and ecology + vision LLC. Together we provide an all-encompassing approach to ecological restoration, sustainable landscapes, ecological consulting, sustainable landscape architecture and native plants to private and public clients. We serve governments of all sizes, developers, general contractors, commercial and residential real estate management companies, industry, and private land owners of all sizes.



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The Pizzo Group is focused on winning in the marketplace and being the industry leader, executing better than anyone else and innovating to create great products and services. We operate in an atmosphere of excellence, integrity, respect and trust. We bring a sense of teamwork, inclusion and diversity in everything we pursue. Our clients see the results as we address their needs, solve their problems, and bring new ideas to the table. The Pizzo Group is the most awarded company in the industry with 140 awards to date. We can demonstrate our record of achievement and our commitment to fostering an award-winning culture.

As a distinguished market leader, we offer challenging career opportunities in an exciting environment. Our future success as a firm depends on our ability to attract, develop and retain the very best people in the business. Our values define who we are, underscore our commitment to clients and provide direction for everything we do.

For further information, visit www.pizzogroup.com

EEO STATEMENT

The Pizzo Group is committed to developing and maintaining a diverse workforce, and strongly believes in equal opportunity extended to all individuals in all aspects of the employment relationship.

CONTACT

Jack Pizzo

Jackp@pizzo.info

815-351-3250